

ESTABLISHED 1892 **ŞANTIERUL NAVAL CONSTANȚA S.A**.

Constanta Shipyard Prime Contractor to the Romanian Navy for Repair and Dry-Docking Works

Surface Warships 2016, 28 January 2016, Bucharest, Romania

Content

The Shipyard – at a glance: past and present
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 The Repairs & Conversion activity

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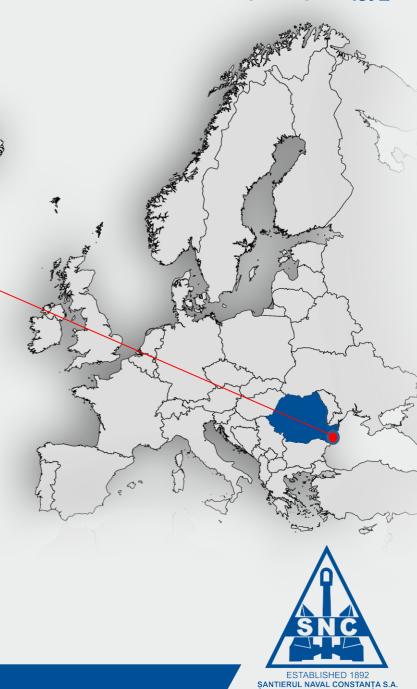


CONSTANȚA SHIPYARD ESTABLISHED 1892

Location:

- Situated in the SE Europe, Romania is part of the European Union as a full member state since January 1st, 2007;
- Constanta Shipyard is located in the port of Constanta, on the western shore of the Black Sea;
- Constanta Shipyard is situated in the Free Trade Zone area;
- Distances from the Constanta Shipyard to some basic landmark points are as below:

Bosfor - 196 nautical miles
Suez - 1,067 nautical miles
Gibraltar - 1,996 nautical miles



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Company timeline

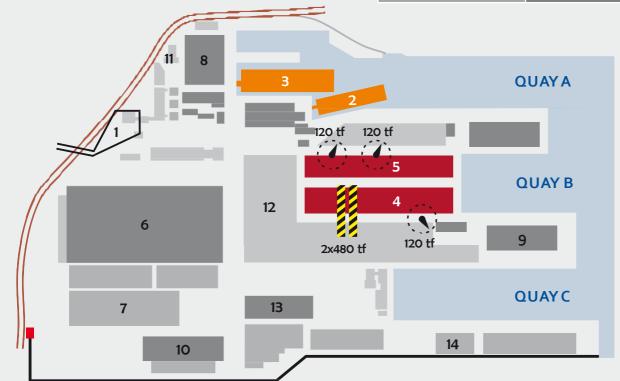
Over 120 Years of Tradition & Experience

 SNC delivered the motor yacht Crai Nou, the first new ship ever constructed at the yard Launching of the first P bulkcarrier named Tom During 1975 -1990 SNC the largest Romanian sl a reliable supplier of Pa & Capesize bulkcarriers Aframax & Suezmax tar for Romanian fleet and customers 		mis. the shipyard C became shipyard, anamax rs and ankers the shipyard SNC delivered the first partially outfitted hull construction of the first I NG propelled		 SNC is ranked 3rd MR shipbuilder in the world. The 41,000dwt Product & Chemical tanker is awarded "Ship of the year" 		 SNC celebrated the 120th anniversary by delivering the 20th vessel from the 41,000 dwt Product & Chemical tanker series, which also represented the 450th vessel delivered since 1892 In 120 years of activity more than 6000 vessels have been repaired in the yard 		 Newbuilding contract for a pipe layer barge for Caspian Sea application. Newbuilding contract for an oil / chemical tanker – 9,000 tdw 			
1892 1936 First documented evidence of the existence of SNC as a shiprepair facility	 SNC to strateg develop activitie launche investm Two ne docks a 	ook the ic decision to o newbuilding es and ed a major nent plan. ew huge dry and numerous tion workshops	the develor the yard's Most of the were delive foreign cu mainly fro	ge of tide n Europe nfluenced opment of s business. he orders vered to ustomers,	SNC make delivery o first in hou bespoke c a 41,000 d Product & Chemical	f its use lesign , lwt	2009 SNC comp the largest conversion project, fro Aframax ta into a Post Panamax bulkcarrieu probably t one of its l all of Euro	oleted t om an anker t- r, he only kind in	2013 2014 SNC will delive the first ROV / Survey vessel equipped for s and efficient offshore operations in t Black Sea	er fully safe	2015 Continued activity for building Medium Range Tankers, which is Constanta Shipyard's main newbuilding product

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SHIPYARD'S LAYOUT

Dock	Dry dock no. 1	Dry dock no. 2	Floating Dock no. 1	Floating Dock no. 2	
Maximum capacity	200,000 dwt	140,000 dwt	15,000 dwt	40,000 dwt	
Length, m	350	350	138	180	
Width, m	58	48	23	32	
Depth, m	10	10	4	6	
Cranes	2 x 480 t 1 x 120 t	2 x 120 t 1 x 50 t	2 x 8 t	2 X 15 t	
	2 X	16 t			

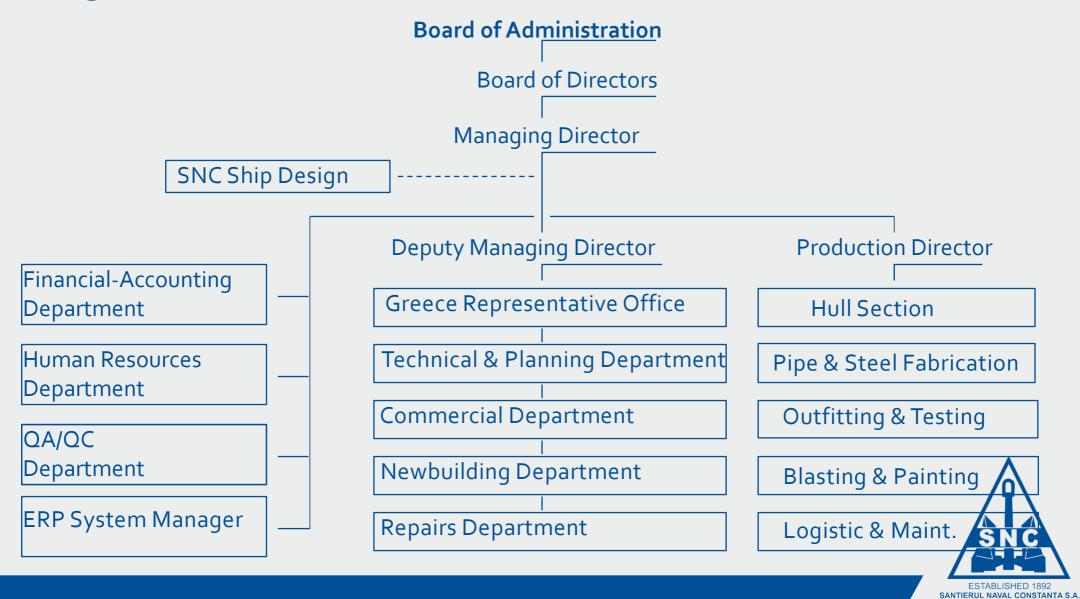


- 1. Main entrance gate
- 2. Floating dock no. 1
- 3. Floating dock no. 2
- 4. Dry dock no. 1
- 5. Dry dock no. 2
- 6. Hull indoor
- 7. Steel storage
- 8. Machining workshop
- 9. Mechanical and electrical workshop
- 10. Pipe workshop
- 11. Office building
- 12. Pre-erection platform
- 13. Blasting & painting workshop
- 14. Outfitting workshop



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Organization Structure





Quality & Environmental Management System

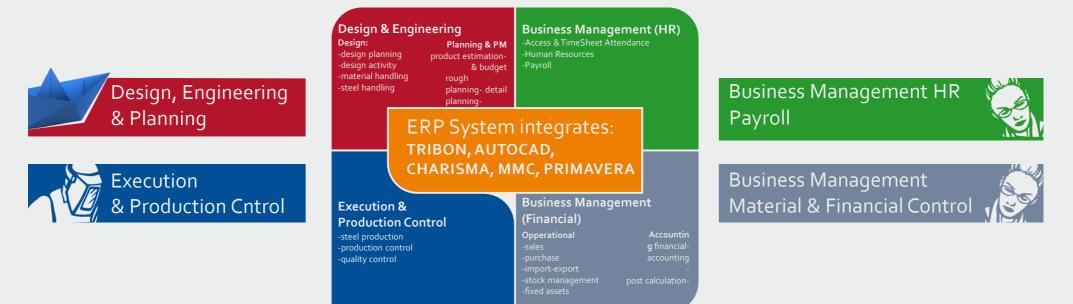
- SNC's Quality Management System is certificated by Germanischer Lloyd's on conformity to international standard of **ISO 9001:2008** for design, production, maintenance and repair services;
- In order to accomplish the business targets, the Quality Management System is coupled with **ISO 14001:2004** Environmental Management System certificate which regards all aspects of environmental damages;
- Which in turn is coupled with OHSAS 18001:2007 Occupational Health and Safety System certificate to assess the risk involved in each process;
- NATO Quality Assurance Requirements for design, development and production are met by the AQAP **2110** certificate;
 - Main purpose of the Quality & Environmental Management System is to assure best possible services to the customers, according to the related classification society's rules, in order to increase quality and efficiency;
 - Our quality management system is getting improved according to the feedbacks received by means of Customer Satisfaction Questionnaires which are performed at the end of each newbuilding and repair job;





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Optimal Management of the Resources through the new ERP System



This complete business solution (ERP) – tailor-made for shipbuilding manages the total business process, from pre-calculations of a new ship to repair until the ship has been completed.

- The system enables systematic information sharing between all internal departments.
- Project oriented production complete control of all resources and project accounts for complex production, enabling to measure cost-effectiveness in each total or partial delivery and also in the company in general.



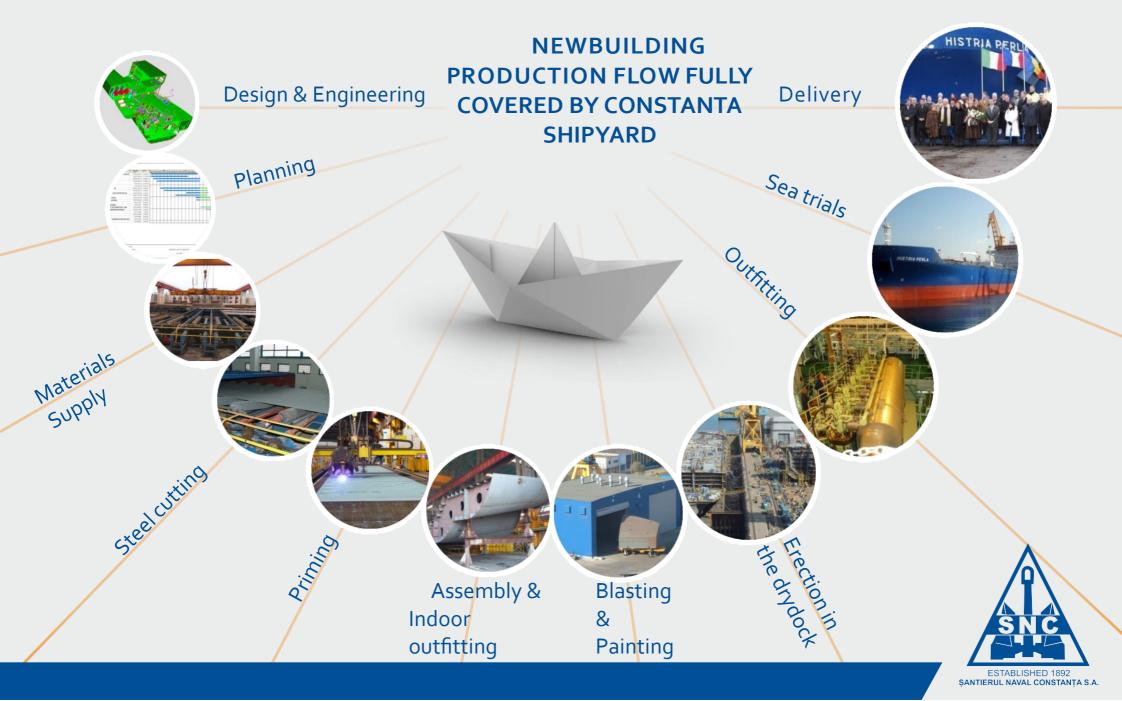
Complete capability to integrate all the ship's systems, including sensitive mechanical and electrical sub-systems

Sample - resources for the production of one tanker of 41,000 DWT:

1.500 drawings;
11.000 activities;
350 equipments
80.000 m cables;
8.400 tone plates
200.000 steel items;
28.000 m pipe;
2.000 de valves
160.000 sqm blasted
400.000 sqm painted

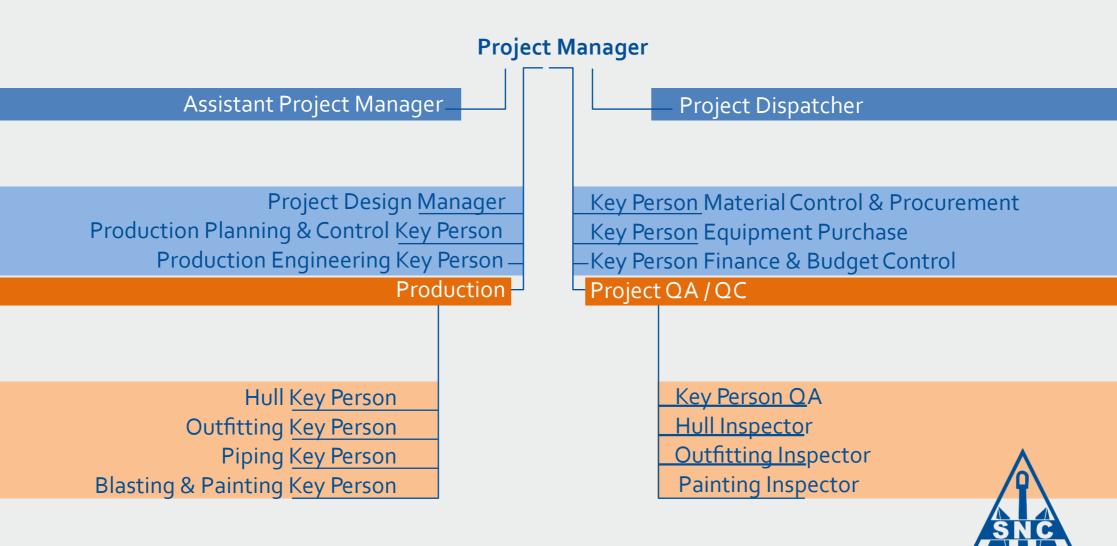


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Newbuilding Project's Organization



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NEWBUILDING ACTIVITY World's 3rd ranked shipbuilder for M.R. Tankers!





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SNC adaptability for any kind of project is proven by its track record, below exemplified by various newbuilding turn-key projects delivered





EFFECTIVE & high quality SHIP DESIGN

Ship Design activity – SNC Ship Design

SNC Ship Design SRL was established in 2006 as a fully owned subsidiary of Constanta Shipyard, in order to provide design services at all stages from contract to delivery Headquarter: Constanţa Shipyard; Personnel: over 35 experienced Naval Architects and Marine Structural Engineers;

It provides naval architecture, engineering, design and operation services to the International Shipping, Shipbuilding, Navy and Offshore Industries

It has earned its reputation for innovative and successful designs in the Product and Chemical tanker market and has been a leader in creating **eco fuel - efficient** vessels for service in the marine transportation industry



SNC SHIP DESIGN ESTABLISHED 2006

References for navy projects

UK MoD MARS Program

Project period 2010-2011.

Complete concept design package, as partners of Thales UK, for conversion of our 41,000 dwt Product/Chemical Tanker to the UK requirements for the provision of Military Afloat Reach and Sustainability vessels (MARS).

Romanian corvette

Project period 2009-2010.

Concept design package, as partners of Thales NV, for Romanian MoD intended program of renewing the fleet of vessels intended for SAR and EEZ protection.



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SHIP REPAIRS & CONVERSIONS



120 YEARS OF EXPERIENCE

Repairs activity: 80-100 vessels per year



Types of Works

GENERAL SERVICES

Pilot & Tugboat services

Attendance for shifting

Other services: shore power, ballast water, cooling water, compressed air supply, etc.

DOCKINGWORKS

We can accommodate ships of various sizes, from tugs to Suezmax tankers

Works: Sea chest, Sea strainers, Anodic protection, Anchors & chains, Valves overhauling, Tail shaft, Stern tube and propeller, Rudder

BLASTING AND PAINTING WORKS

Hull treatment & marks Cargo tanks & cargo holds treatment Water ballast treatment Hatch covers treatment Various types of paints application, including Phenolic epoxies Silicon based antifouling High abrasive resistant (3 components)

STEEL WORKS

Steel works renewal: Hull, Hatch Covers, Hatch Coamings Soft steel works

PIPEWORKS

Straight pipe on deck and /or open space renewal Elbow/bend , Low pressure flange, Heating Coils renewal Handrails on deck and accommodation

MECHANICAL & ELECTRICAL WORKS

Main Engines & Auxiliary Engines Overhauling (MAN B&W, Kawasaki, Sulzer), including parts reconditioning Engine's Governors & Turbo chargers Overhauling (Sulzer, MAN, Brown Bowery, Napier type) Air coolers Overhauling Boilers & Heat exchangers Overhauling Mooring winches PVValves & Pumps Overhauling Lifeboats, Davits & Crane tests Alternators Overhauling Electric motors Overhauling Installation of electric cables

We can perform repair works in docks or afloat.



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Retrofitting Projects & Ships energy efficiency measures & Upgrades

- Water ballast treatment installation
- Exhaust Gas Scrubber (EGS)
- Low Sulphur treatment plant
- New Navigation & Automation Systems
- NewEquipment Installation
- Additional Exhaust Gas Boilers (EGB)





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Within ship repairs and conversion activity, Constanta Shipyard is the prime contractor to the Romanian Navy for repairs and dry-dockings works



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Representative projects carried out for Romanian Navy

Project	Period	Special Works
Frigate "Marasesti F111"	September 2007	
Submarine "Delfinul"	November 2007 December 2011	 December 2011: Docking in emergency conditions Repairs at submarine's hull with the removal and refit of the external insulation
NS "Mircea"	November 2008 December 2015	
Frigate "Regina Maria F222"	September 2009 June 2013 December 2014	 September 2009: First docking of a T22R frigate in Romania Replacement of the starboard propeller blades
Frigate "Regele Ferdinand F221"	June 2010 May – June 2012	
Corvette 265	February 2013	
NST "Albatros"	July 2013	
		SNC

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WHY CONSTANȚA SHIPYARD?

- Most versatile Romanian shipyard in terms of newbuilding, conversions & shiprepair projects
- Complete in-house integration of design, purchasing, production and testing activities;
- Prime Contractor to the Romanian Navy for repair and dry-dock works;

PARTNER FOR THE FUTURE

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THANK YOU!